

Commercial proposal № 01

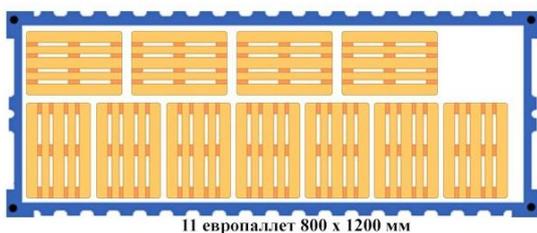
for delivery of bioactive cosmetic suspension “Tinowa” with effects of quantum non-locality of electron transfer from lithosphere to the organism for beauty of the skin and health of the body, protection of the cities from the man-induced load, climatic changes and non-infectious diseases.

The prices for products are specified on terms of EXW Incoterms 2018 from the storage of the manufacturer in Karlovy Vary, Czech Republic, excl. VAT.

Delivery in container: 20-foot GP container

Load bearing capacity, ton	24
Weight of container tare, ton	2.08
Max. container load, ton	21.92
Container dimensions, internal, m (length × width × height)	5.93 × 2.33 × 2.38
Door way dimensions, m (width × height)	2.33 × 2.29
Container internal volume, m ³	33.9

Схема размещения европаллет в 20-фут. контейнере



Delivery of suspension in boxes of different packages on 11 pallets:

Package - 4 cans of 1,0 liter per box.

I. Three pallets, package of 1 liter in a can (bucket type), four cans in one cardboard box **dle Fefco 0201 / 555 x 145 x 145 mm (external dimensions)**.
Weight of one box – 5,86 kg

Cost of one box with 4 cans of suspension is **€26,10**.

One pallet contains: 5 x 2 boxes in one row. There are 11 rows on the pallet, it contains 110 boxes. Total weight of a pallet with boxes is $\approx \Sigma 675$ kg and 440 liters of suspension “Tinowa”.

Cost of one pallet: **€26,10** x 110 boxes = **€2.871,00**.

Three pallets: 330 boxes or 1320 cans or 1320.0 liters of suspension.

Cost of packages with suspension on 3 pallets = €8.613,00 - 1320 liters.

Package of 3.5 liters, one can per box.

II. Four pallets, package of 3,5 liter can (bucket type), one can in one cardboard box **dle Fefco 0201 / 250 x 250 x 144 mm (external dimensions)**.
Weight of one box – 4,80 kg

One pallet contains: 4 x 3 boxes in one row. There are 11 rows on the pallet- 132 boxes. Total weight of the pallet is $\approx \Sigma 666$ kg or 462 liters.

Cost of one pallet: **€16,70** x 132 cans = **€2.204,40**.

Four pallets: 528 cans of 3,5 liters or 1.848 liters of suspension.

Cost of packages with suspension on 4 pallets = €8.817,60.

III. Four pallets, package of 5.5 liter can (bucket type), one can in one cardboard box **dle Fefco 0201/ 250 x 250 x 220 mm (external dimensions)**.
Weight of one box – 7,80 kg

One pallet contains: 4 x 4 boxes in one row. There are 6 rows on the pallet - 96 boxes. Total weight is $\approx \Sigma 749 \text{ kg}$ or 528 liters.

Cost of one pallet: €21,96 x 96 cans = €2.108,16

Four pallets: 384 cans of 5.5 liters or 2.112 liters of suspension.

Cost of packages with suspension on 4 pallets = €8.432,64

Total cost of bioactive suspension “Tinowa” on 11 pallets in a 20-foot GP container on EXW delivery terms is:

€8.613,00 (1320L) + €8.817,60 (1848L) + €8.432,64 (2112L) =
€25.863,24 (5.280 liters)

**Discount is 6% (€1.551,79). Cost of suspension in one container:
€24.311,45**

Cost can change due to the currency rate of the Czech koruna to the US dollar. The Czech koruna is the most sustainable currency in the world.

€24.311,45 : 5.280 liters = €4.60 / 1 liters.

The size of container depends upon the volume of suspension: a 20-foot or a 40-foot GP container. Packaging scheme of container according to the types of packages of the suspension “Tinowa” and the exact cost of deliver on EXW terms is made upon the base of the order+ logistics cost for the delivery of goods to the Client. Delivery in container can be on pallets or without pallets; it depends upon the terms of the Client.

Upon receiving of the request the Client is provided an invoice for payment and the date of shipment is specified from the storage of the manufacturer to the address of the Client.

The cost is calculated in EURO ad can differ slightly due to the change of the currency rate of EURO to the Czech koruna.

Payment can be made in the currency of the country of the Buyer according to the currency of the National Bank of the Czech Republic to the Czech koruna at the date of the contract between the Buyer and the Seller. The term of execution and shipment of the order since the date of payment is up to 30 days.

Commercial proposal is valid till 30.11.2018.

Supplier: A Tinowa s.r.o. Sopečná 198, 36007 Karlovy Vary, Czech Republic, Ph.: + 420 777 5555 01 E-mail: main@bioactivwater.com
www.bioactivwater.com

